

Dr Dan's Referral Program 2015-16 for Excel Educational Services, Inc.

NEW!! Save all your tuition - or more - just by referring families!

Let's say your child will take Dr. Dan's Biology class at \$440 per semester. You may pay a lot less tuition simply by referring other families to ANY of Dr. Dan's classes. **Online and local referrals acceptable!**

Start by making a list of families who have children from about 7th-12th grade. Consider anyone you think would enjoy Dr. Dan's classes and who would also be an asset to the other student's learning (if local). Also, take a moment to write down what you like about Dr. Dan's classes and how your child was helped. Then, give those other parents a quick call and direct them to www.drkanscience.com. Be sure to keep a copy of your list of all the people you referred. We'll send referred families all the details!

Here's an example of how the discount works:

You, Mom of John Smith, could refer 5 families to any of Dr. Dan's classes. They are then all accepted into their respective classes. Your son, John Smith, will take Biology at \$440 per semester or \$880 per year. Your discount savings is:

1. Family A to Biology at \$440 - \$44 savings
2. Family B to General Science at \$297 - \$29.70 savings
3. Family C to General Science at \$297 - \$29.70 savings
4. Family D to Chemistry at \$440 - \$44 savings
5. Family E to Chemistry at \$440 - \$44 savings

All 5 referrals total a \$191.40 discount for you-each semester!!

That's \$ 382.80 discount per year!!! WOW!!

Therefore, your tuition for each semester would be: \$440 - \$191.40 = \$ 248.60.

Plus, you are still eligible for early-bird and multi-child discounts, too!!

You are free to refer more people so that your total discount may equal all of your tuition – or more! That's great news for people with larger families! If you keep going you could generate some great income!! (See conditions below)

Remote and Online Families: We are working out the details for "host" or sponsor homes where you agree to have other families come to your home each week and watch the broadcast **via internet, DVD or live streaming**. There are two (possibly more) tracks for how to do this. So tell us ASAP if you would like to be a host home!

Please note some of the conditions:

The families you refer:

1. Must pay their tuition before you can receive your discount. 😊
2. Must stay in the class they have chosen, i.e. if they drop out and don't pay, then no discount will be given towards your tuition
3. Must not have taken any of Dr. Dan's classes within the last 2 years.
4. This discount is available for both semesters!
5. You may also refer families anywhere in the world with the understanding that they will take our online classes and abide by the same conditions of paying their respective tuition and staying in the class.
6. Online families will agree to use a password system to view classes on limited time availability.
7. Online families will agree to abide by the single rate when using online classes or else they may apply for a group rate.
8. Discounts need to be used for the current school year and may not be carried over.

Disclaimer: Other conditions may exist, but we will deal with them as they arise!

I (your name) _____ have referred the following people to one or more of Dr. Dan's classes
(Your Name)

Parent Name	Child's Name	Phone	E-mail	Possible Class	Location in City/State
1.					
2.					
3.					
4.					
5.					

Date submitted to Dr. Dan: _____